Message Text

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PAGE 01 TORONT 01857 201756Z ACTION EUR-12

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FM AMCONSUL TORONTO TO SECSTATE WASHDC 5892 USDOC WASHDC

DEC 11/E1/D 1663

INFO AMEMBASSY OTTAWA

AMCONSUL MONTREAL

AMCONSUL QUEBEC

AMCONSUL WINNIPEG

UNCLAS TORONTO 1857

E.O. 11652: N/A

TAGS: ELTN, BENC, CA

SUBJECT: LIGHTWEIGHT RAIL VEHICLE DOLS 39.6 MILLION CONTRACT AWARDED TO THUNDER BAY, ONTARIO FIRM

USDOC ALSO FOR BIC/OED/OBEC; DOT FOR TP1-42

REF: (A) 75 TORONTO U-27 (NOTAL); (B) 75 TORONTO A-50 (NOTAL); (C) TORONTO A-12 (NOTAL)

1. ONTARIO TRANSPORT MINISTER SNOW ANNOUNCED IN THUNDER BAY, ONTARIO, THAT THE CONTRACT TO CONSTRUCT 190 LIGHTWEIGHT RAIL VEHICLES FOR THE TORONTO TRANSIT COMMISSION STREETCAR NET HAD BEENAWARDED TO HAWKER

SIDDELEY CANADA LTD. OF THUNDER BAY FOR A TOTAL
39.6 MILLION DOLLRS. IN BIDDING, CALLED BY THE
ONTARIO PROVINCIAL CROWN CORPORATION URBAN TRANSPORTATION
DEVELOPMENT CORPORATION (UTCD), LOW BID WAS
REPORTEDLY SUBMITTED BY MLW-BOMBARDIER LTD. OF QUEBEC.
UTDC RECOMMENDED ON JULY 7 THAT THE MLW-BOMBARDIER
BID, SOME 2.1 MILLION DOLLARS LOWER, BE ADJUDGED
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THE WINNER BUT THE PROVINCIAL GOVERNMENT DECIDED THAT THE WORK SHOULD GO TO THE ONTARIO FIRM.

2. ACCORDING TO HAWKER SIDDELEY, THE CONTRACT WILL CREATE NO NEW JOBS BUT WILL PROTECT 5,150 WORKERS WHEN OTHER CONTRACTS RUN OUT THIS YEAR. SIX PROTOTYPES OF THE LIGHTWEIGHT VEHICLE ARE NOW BEING BUILT

IN SWITZERLAND AND THE FIRST WILL BE DELIVERED THIS FALL. THE FIRST 40 OF THE ONTARIO-BUILT CARS ARE EXPECTED TO BE DELIVERED IN 1978 AND THE REMAINDER IN 1979.

3. BACKGROUND INFORMATION ON THE PROJECT IS CONTAINED IN REFERENCES A AND B, WHILE INFORMATION ON HAWKER SIDDELEY IS PROVIDED IN REF C.

4. COMMENT: THE GOVERNMENT HAS BEEN CRITICIZED IN THE PRESS FOR ESTABLISHING THE EQUAL OF QUEBEC'S INTERNAL PURCHASING POLICY. A STATEMENT IN THE PRESS JULY 20 QUOTED A QUEBEC MINISTER'S UNDERSTANDING OF WHY ONTARIO IS PAYING THE PENALTY FOR IN-PROVINCE MANUFACTURE WILL NO DOUBT RUB SALT INTO THE WOUNDS.

HOWEVER, WITH THE GOVERNMENT OF ONTARIO EFFECTIVELY
PAYING OVER 80 PERCENT OF THE COST OF THE TOTAL ORDER
THROUGH SUBSIDY ARRANGEMENTS WITH THE TORONTO TRANSIT
COMMISSION, NO MATTER HOW MUCH THE GOVERNMENT WISHES TO SEE
UTFC DEVELOP AS A CANADA-WIDE TRANSPORTATION CONCEPT
DEVELOPER, AS POINTED OUT IN REF A, THE POLITICAL
PRACTICALITY OF THE GOVERNMENT MF ONTARIO TAKING A
HEAVILY SUBSIDIZED ORDER AWAY FROM A QUALIFIED
AND SOMEWHAT TRADITIONAL SUPPLIER LOCATED IN THE
ECONOMIC DEVELOPMENT TARGET AREA OF NORTHERN ONTARIO
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Message Attributes

Automatic Decaptioning: X

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TAGS: ELTN, BENC, CA, HAWKER SIDDELEY CANADA LTD

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